

Stock Code : 5490

XAC AUTOMATION CORP

Investor Conference

December 26, 2024



Safe Harbor Statement

- This presentation contains certain forward looking statements that are based on current expectations and are subject to known and unknown risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such statements.
- Except as required by law, we undertake no obligation to update any forward looking statements, whether as a result of new information, future events or otherwise.



Agenda

Group Profile

Finance Results

2024 Q1-Q3 & FY 24 Business Outlook

New Business Development



Group Profile

- Company Profile
- Organization

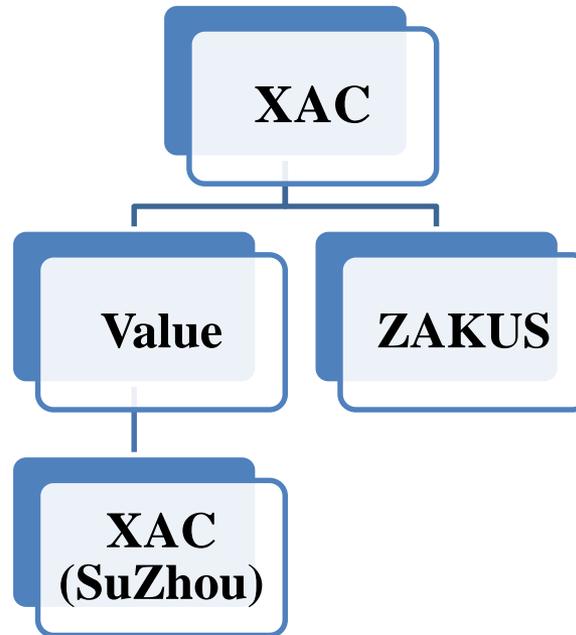


Company Profile

- Established year : 1997
- Year of listing : 2001
- Chairman : Edmund Chang
- Capital : 961,522 in NTD thousands
- Main products : Electronic fund transaction terminals, transaction security products and commerce enabling solution.
- Core value :
 - Attention to detail and “Root cause” spirit.
 - Teamwork spirit.
 - Profit sharing to our team members and shareholders.
 - Sustainable and ever-growing.



Organization



Name of company	Main business
Value	Investment holding company.
XAC (SuZhou)	Processing and manufacturing of transaction security product and electronic fund transaction terminal.
ZAKUS	Providing of technical development and sales services on the products.



Finance Results

- Consolidated Balance Sheets
- Consolidated Statements of Comprehensive Income
- Top 5 Sales Revenue by Geography



Consolidated Balance Sheets

In NTD thousands

	September 30, 2024		December 31, 2023		September 30, 2023	
	Amount	%	Amount	%	Amount	%
Current assets	1,677,435	87	1,596,296	86	1,664,603	89
Non-current assets	246,576	13	256,141	14	197,210	11
Total Assets	1,924,011	100	1,852,437	100	1,861,813	100
Current liabilities	644,943	33	245,626	13	213,218	11
Non-current liabilities	78,843	4	431,716	24	447,814	25
Total Liabilities	719,786	37	677,342	37	661,032	36
Ordinary share capital	961,522	50	961,522	52	961,562	52
Capital surplus	82,291	4	82,291	4	85,997	5
Retained earnings and other equity	243,230	13	214,100	11	236,040	12
Treasury share	(82,818)	(4)	(82,818)	(4)	(82,818)	(5)
Total Equity	1,204,225	63	1,175,095	63	1,200,781	64



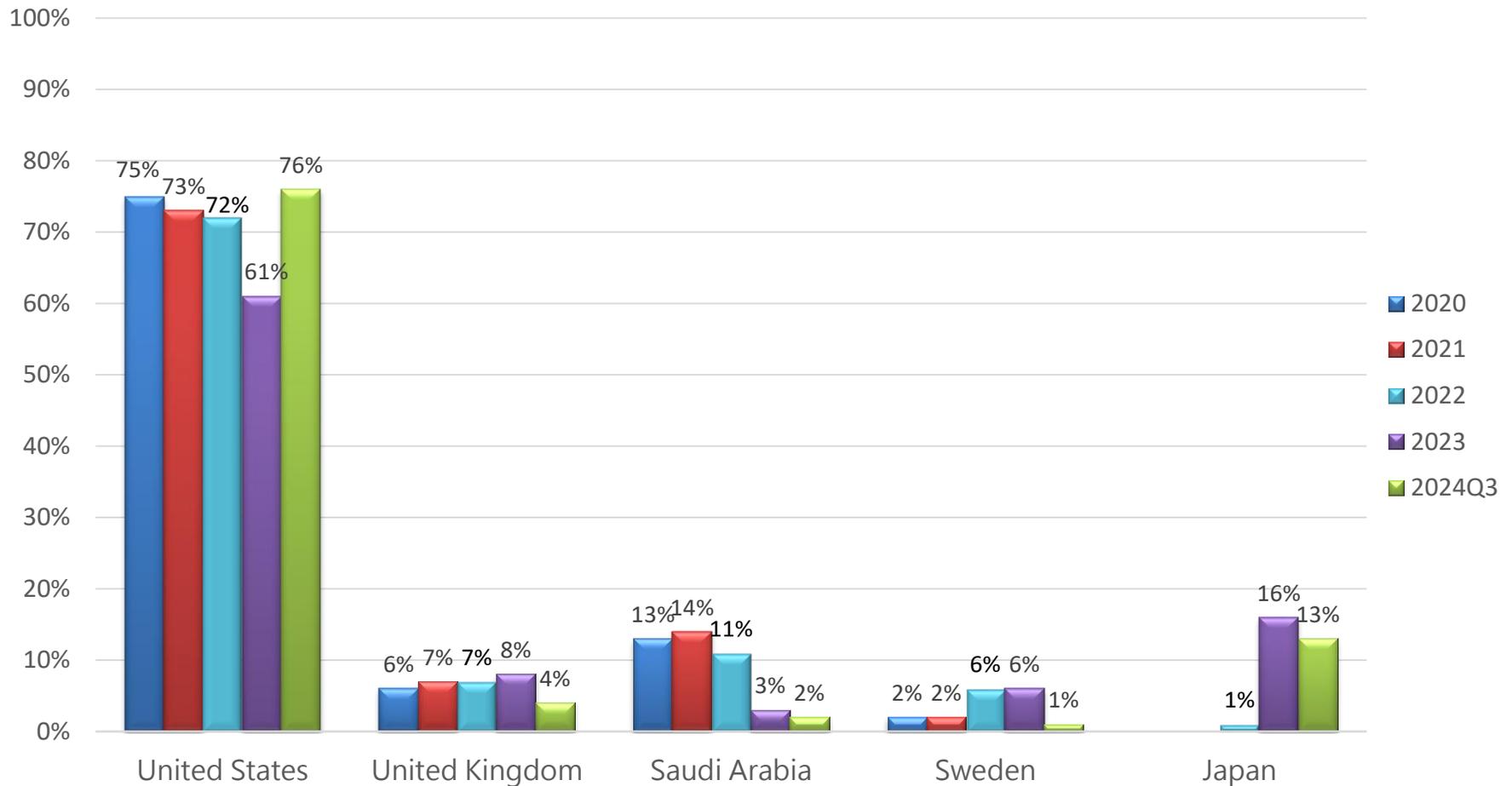
Consolidated Statements of Comprehensive Income

In NTD thousands

	2024 Q3		2023 Q3		YoY
	Amount	%	Amount	%	%
Operating revenue	996,494	100	522,959	100	91
Gross profit	335,729	34	142,731	27	135
Operating expenses	325,600	33	306,039	58	6
Net operating income (loss)	10,129	1	(163,308)	(31)	106
Non-operating income and expenses	4,540	-	(262)	-	1833
Income (loss) before income tax	14,669	1	(163,570)	(31)	109
Net income (loss)	11,761	1	(159,183)	(30)	107
Earnings per share (NTD)	0.13		(1.71)		



Top 5 Sales Revenue by Geography



2024 Q1-Q3 & FY 24 Business Outlook

- Q1-Q3 & Full Year Highlights
- Impact of International Political and Economic Trends



Q1-Q3 & Full Year Highlights

- 2024/Q1-Q3 YoY Growth : 90% increase
 - Europe + North America market: Significant demand growth.
 - Mass Production of New Platform Products with Qualcomm: Smooth ramp-up and integration.
 - The continuous cost Reduction in Electronic Components.
 - High Flexible Manufacturing System---
MIC+MIT+ "MIV+MIM"
 - Sustained Revenue Growth from Solutions



Impact of International Political and Economic Trends

- U.S. Inflation---Easing, leading to economic recovery
- Russia-Ukraine War & Middle East Conflicts: Gradually reduced impact on the company.
- U.S.-China Trade War--- Increased tariffs imposed.

Strategic Responses:

1. BCP ready for trade war---MIV+MIM
2. Optimistic Outlook for the Future: Multiple new products and customer solutions are set to begin mass production and hit the market in 2025.



New Business Development

- Actively develop new sales channels
- Provide payment software hardware and solutions



Actively Develop New Sales Channels

- New Territories:
 - From the current main sales areas of North America, Europe and the Northeast Asia, we also expand to Africa and other territories.
- New categories:
 - In addition to sticking to the current operator customers, it also targets customers such as System Integrators (SIs) and Independent Software Vendors (ISVs) to expand broader product sales channels.



Provide Payment Device and Solutions

■ Hardware:

- New generation of Android 12 Smart POS Terminals/Pinpads
- NFC modules/NFC readers

■ System:

- Terminal Management System
- Remote Key Injection System (PCI Certified)
- Remote Diagnostic System

■ Cloud e-Commerce System and Solution:

- Mobile device contactless payment solution (MPoC solution)



Q&A



Thank You

